

**ALPIQ**

Alpiq EcoServices  
Reaching your energy goals. Safely.





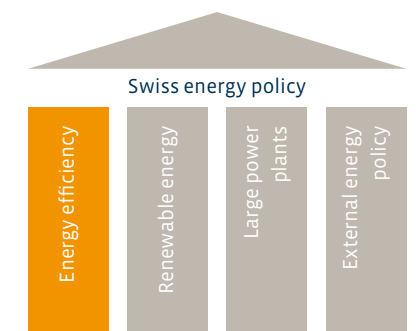
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# Taking responsibility seriously. With energy-efficient measures.

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Energy efficiency is an effective way of protecting our climate. It is one of the four pillars of Swiss energy policy. The building sector in particular contains enormous scope for action. Alpiq EcoServices AG, a 100 % subsidiary of Alpiq InTec, specialises in capitalising on this potential. We offer holistic and intelligent solutions for energy efficiency in buildings and plants.

## The four pillars of Swiss energy policy



Around the world, people are setting energy goals. This is not only sensible; it is also of vital necessity. According to the World Energy Council, the global demand for energy will double in the next 40 years. It is in everyone's best interest to protect the climate and natural resources, as well as reduce CO<sub>2</sub> emissions. Alpiq EcoServices, part of the Alpiq Group, takes this responsibility seriously. We understand buildings, we understand energy and we combine these to create the core competency of "energy-efficient buildings".

The positive effects are visible on several levels simultaneously. Energy costs sink, the pressure on the environment is reduced, real estate increases in value and those involved enhance their image in a sustainable and credible manner. These are only a few of the numerous advantages.

An increasing number of private companies and public sector institutions are exploring the opportunities of energy efficiency in the building branch and are implementing measures that make both ecological and economical sense. Don't you think it is time for you to act as well? If so, then join us on our path. It is a path that leads to energy efficiency and we will make sure that you reach your final energy goal safe and sound.

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# Our offer.

## Your opportunities.

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We offer energy-efficient solutions for the entire life cycle of buildings and plants. Countless approaches are possible, from building exteriors, building technology and interior construction, to process optimisation and the implementation of renewable energy.

### Our profile of competencies

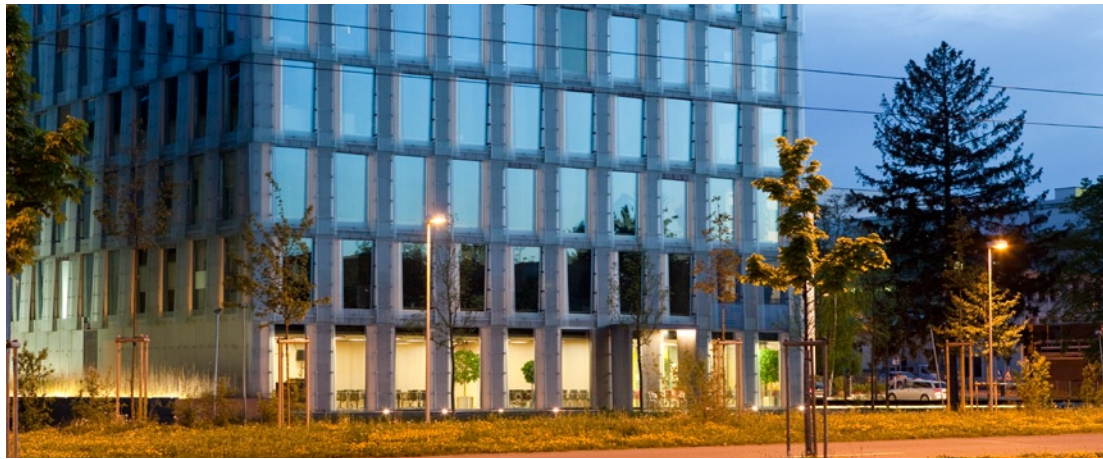


- With our core competencies, we cover the strategic, concept and operational phases.
- Services provided in an accompanying function.

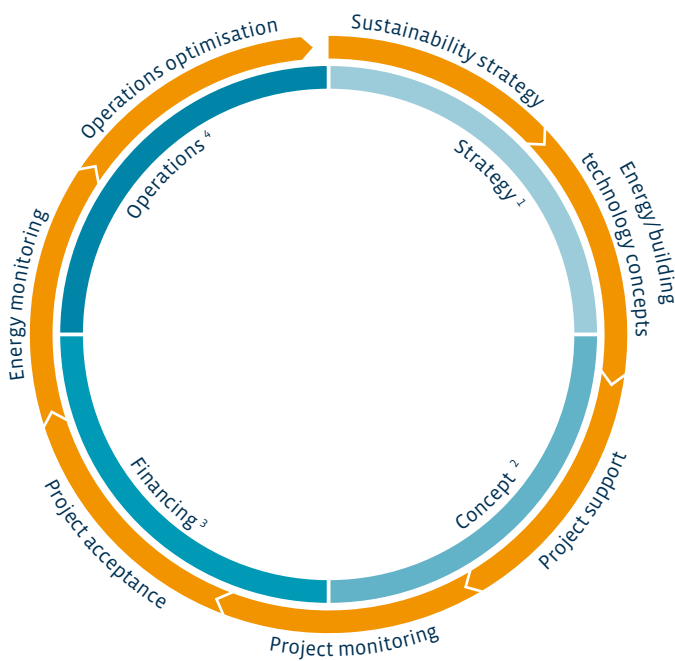
It makes no difference whether your building exists or is still only a vision. It also does not matter if you are looking for a complete range of services or only want to implement partial measures. Your needs are the decisive factor – and we specialise in tailor-made solutions. That is why our approach is holistic and our products are designed in modular format. Whether it be energy-efficiency monitoring, plant contracting or visionary flagship projects, you can count on us.

Our core competencies lie in both the strategic and concept phases as well as in the operational phase, a fact which serves you well and distinguishes us from the rest of the field. This also means that we consider your building from a holistic perspective. Our team consists of engineers with many years of experience as project engineers and as managers of complex real-estate portfolios. We will accompany you and offer expert advice and services throughout the entire life cycle of a building while relieving you of complicated tasks and guaranteeing “energy efficiency”. This will help you to save valuable time that you can then invest in other projects.

What you will receive are “best practice” solutions. Which simply means, we will develop your building to be energy efficient using the most proven methods and innovative technology, without neglecting the importance of user-friendly building technology. We can do this across Switzerland, both reliably and efficiently, but that goes without saying!



## Our range of services



You choose the level at which you would like to work with us: as an escrow trustee in the area of energy and technology or on a single module, such as an e-check, a business optimisation or an innovative energy concept.

■ Building owners' fiduciary

■ Individual modules

<sup>1</sup> Sustainability strategy

<sup>2</sup> Energy and building technology concepts

<sup>3</sup> Plant contracting

<sup>4</sup> Energy efficiency monitoring, operations optimisation, energy controlling

## Our holistic approach

Building exterior	Building technology	Interior construction	Operational processes	Energy production
Avoid heat loss	Improve degree of plant effectiveness	Efficient appliances, optimal plant operation	Reduce energy consumption and CO <sub>2</sub> emissions	Increase use of renewable energy

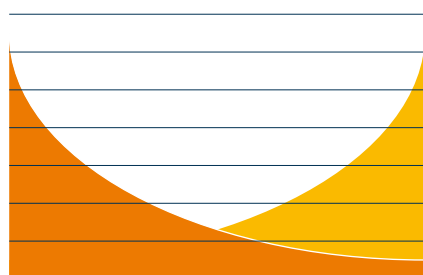
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# Make your mark!

## It's to your advantage.

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### Energy efficiency and CO<sub>2</sub> reduction



- Energy costs
- Competitive advantage

You save valuable energy – your costs decrease.

A better image today, more scope for action tomorrow. That is what we call competitive advantage.

### Reduce energy costs

Energy costs are responsible for 10 to 20 % of the entire costs in the life cycle of a building, and that percentage is increasing. From a profitability viewpoint, measures to improve energy efficiency are becoming increasingly attractive. You will receive an enormous return on your investment when it comes to operational costs.

### Invest intelligently

We support our customers so that they will make the right key decisions – at the right time! The leverage effect is staggering. The earlier you consider energy efficiency, the higher the leverage effect will be later on and the lower your costs will be in the operational phase of your building.

### Be a role model

Awareness of environmental issues has risen sharply. This development will only intensify, thanks mainly to role models. You have the chance to generate a signal effect by displaying a voluntary and demonstrable commitment to reducing CO<sub>2</sub> emissions that far exceeds that of the rest of field.

### Enhance your image

The result of your sustainable actions will be image enhancement. You can use this as a competitive advantage. Inform your customers, partners and the public about the measures you have implemented. Evoke goodwill and raise yourself above the competition.



### **Increase a building's value for the future**

It does not take long to realise that energy-efficient buildings and products are also more financially attractive on the market. You will profit today from an energy-efficient building, and it will only continue in the future. Here is your chance to fulfil the requirements of tomorrow today.

### **Build partnerships**

With Alpiq EcoServices, you have an expert partner that can offer holistic support on a national level. You will receive solutions that have been created with long-term perspectives in mind and with innovative technology. And together, we will reach your energy goal.

Start today! Do you know how much energy your building is currently using? Do you have an idea of how much CO<sub>2</sub> it emits? Do you know the energy-saving potential of your buildings and plants? Would you like to have your real estate in an optimal position with regard to ecological criteria? Contact us and take advantage of the opportunities energy efficiency is offering you.

[www.alpiq-ecoservices.ch](http://www.alpiq-ecoservices.ch)

